



In House Legal Counsel

Contact: Rebecca.Harper@SaleCycle.com

SaleCycle - What we do

Welcome to the evolving world of Behavioural Marketing! A staggering 98% of website visitors leave a site without hitting that crucial purchase button. Our market leading On-Site & Email Remarketing solutions enable ecommerce marketers to reconnect with consumers who don't convert, reminding them why they came to a site in the first place.

Founded in 2010, we've grown from our North Eastern roots; With our HQ in the UK and offices in the US, France, Singapore and plans for further global growth! SaleCycle powers campaigns for some of the most recognisable brands in the world. Including Ikea, Ralph Lauren and Virgin Atlantic.

We're a passionate company with passionate people and 'Love what you do' firmly rooted in our culture. It's tattooed on the arm of our CEO, visible on our office walls, and present in everything we do. We use the latest tech and innovation to shape our products and deliver results. All of which wouldn't be possible without our people

Role Summary, In House Legal Counsel, Rainton Bridge, Tyne & Wear

We are looking for an intelligent, knowledgeable, effective and efficient individual to oversee all legal aspects of our business. The legal workload is predominantly contract and data privacy for our global business, however workload can touch any area of law relevant to a business. You will act as the single point of contact for legal matters internally, and be responsible for the efficient utilisation of any third party legal expertise. Success in this role will result in a legal workload that is handled swiftly, with improved outcomes and a lower total cost of ownership.

This is a fantastic opportunity for the successful candidate to shape how the company handles legal matters. We are willing to offer flexibility with the hours for this position to suit the right candidate.

Your responsibilities

Reporting into the Financial Director you will be responsible for owning the legal touchpoints for the business, and for applying your time most efficiently to meet that need. Responsibilities for the role include...

- Review the legal landscape in our company and create, communicate, implement and own an effective support model for our legal workload, educating and supporting anyone touching that workload.
- Ownership and improvement of our standard legal documents, such client, supplier, and partner agreements.
- Shortening the lead time to sale, through enabling the sales team to handle red lines and negotiation and stepping in to handle directly where appropriate to support.
- Understanding the relevant current and future Data Compliance legislation in key geographies and communicating it effectively to business decision makers, the Product Team and the Compliance Manager for action.
- Support the Head of Operations in relation to supplier contracts, and the Partner Manager in relation to partner contracts.
- Support the Financial Director to ensure our client contracts and our insurance dovetail, and support the Head of Operations to ensure we operate within the rules and confines of our insurance.
- Be the focal point for legal queries on other aspects of the law outside of contract and compliance, resolving them with support from external law firms if required.

Your Personal Skills

You will be key to the growth of our business and this requires a strong set of personal attributes, as a minimum you should be:

- Friendly, approachable, positive and engaging when enabling people and teams, our company culture is sacrosanct.
- Confident with a can do approach, willing and able to take ownership of a varying workload
- A strong and confident communicator, able to always convey legal points to business people in a concise and clear manner.
- Efficient and organised, with strong prioritisation skills.
- Able to ensure that a workload of varying legal complexity is handled by the appropriate resource within the business.
- Able to self-manage learning to stay abreast of relevant proposed legislation, and to maintain knowledge and skills.
- Flexible in terms of changing priorities across our global business, and occasional priorities that arise out of normal hours.
- Able to educate teams and individuals as appropriate to enable them to handle any appropriate legal query.
- Display maturity and understanding of how a small to medium business works, if and when a commercial risk decision overrides the preferred legal advice you provide

Your Professional Skills

We are looking for an individual with relevant qualifications and experience, such as

- Drafting and contract negotiation with a high degree of independence and / or experience of compliance in relation to data
- Relevant Legal Qualifications
- Providing legal support for different jurisdictions
- Working in an in-house environment
- Working for a marketing or data company
- Working in or with a small to medium growing business

What we offer

Recently voted the Number 1 Tech Company to work for, SaleCycle offers plenty of perks. Semi-flexible working hours, 25 days' annual leave, company pension scheme. A challenging role with friendly hardworking people who want you to enjoy work and life outside work.

Sounds like you?

Please send your CV to Rebecca.harper@salecycle.com or give me a ring 0191 5007454

Alternatively, if you would like to know more about other roles at SaleCycle, head over to our Careers page www.SaleCycle.com/Careers

****We are an equal opportunities employer and value diversity at our company. We do not discriminate on the basis of race, religion, sex, national origin, gender, sexual orientation, marital status, disability status or age. ****